



ECONOMIC DEVELOPMENT AND THE FUTURE OF HEAT

Note to state, regional, and local economic developers: If you intend to use this program as part of an overall incentive offer to a company, you must submit a written request to National Grid's Economic Development Department in advance of the project announcement.

Program Summary

National Grid is committed to providing a wide range of energy solutions to assist businesses in our service territory, and helping New York State reach its aggressive clean energy goals. The Economic Development and Future of Heat program will support economic development by investing in technologies that will enable customers to become more efficient and productive while contributing to New York's ongoing energy transformation.

Economic Development And The Future Of Heat program provides matching grants of up to \$500,000 to fund projects in the National Grid Downstate service territory that involve an investment in “non-pipeline alternatives” to traditional natural gas delivery, installation of emerging and efficient natural gas utilizing technologies, and the creation of new jobs and new capital investment in the service territory economy.

Minimum Program Requirements: *Please review the program requirements and guidelines below prior to completing an application for funding.*

Note: Program assistance is only available to customers in good standing, located within National Grid's Downstate New York franchise territory. Applicants must be current in payments with National Grid or have executed a deferred payment agreement with the Company.

To be eligible for this program, the **applicant** must:

- Be the owner or developer of the eligible site or building with the endorsement of a state, regional or local development agency **or**
- Be a municipality or not-for-profit (501C3 or 501C6) economic development agency responsible for the development of the site or building; and
- Have the documented support of a state, regional or local economic development agency

To be eligible for the **Customer Track**, the **facility (business)** must:

- ❑ Be located in the National Grid's downstate New York service territory; **and**

- ❑ Be currently served under or expected to be served under a non-residential national grid rate service classification
- ❑ Be used for business purposes that can be classified in one of the following industry sectors:
 - Manufacturing
 - Regional warehousing/distribution centers
 - Scientific research and development
 - Data Centers
 - “Back office” operations such as data processing or customer service operations
 - Regional/national administrative centers or headquarter facilities
 - Agri Business and/or Aquaculture
 - Projects that become eligible for Excelsior Jobs Program tax credits from New York State, regardless of their industry classification ; **and**
- ❑ Be undertaking a business attraction or expansion project generating new jobs and investment in the National Grid service territory; **and**
- ❑ Result in the installation of a non-pipeline alternative to traditional gas service or emerging natural gas technology including but not limited to geothermal, solar thermal, thermal storage, combined heat and power, fuel cells, biomass, , microgrids, anaerobic digestion, and thermal cooling/chilling; **and**
- ❑ Be receiving funding through a federal, state, local or utility clean energy program;

To be eligible for the **Community Track**, the **project** must:

- ❑ Be located within the National Grid Downstate New York service area; **and**
- ❑ Be currently served under or expected to be served under a non-residential national grid rate service classification; **and**
- ❑ Result in the installation of a non-pipeline alternative to traditional gas service or an emerging natural gas technology including but not limited to geothermal, solar thermal, thermal storage, combined heat and power, fuel cells, biomass, cogeneration, micro CHP, microgrids, anaerobic digestion, and thermal cooling/chilling ; **or**
- ❑ Be undertaking a feasibility analysis related to such an installation; **and**
- ❑ Have a regional economic development sponsor; **and**
- ❑ Be receiving funding through a federal, state, local or utility clean energy program or; **and**
- ❑ Involve redevelopment of a multiple-building complex that will create or retain a minimum of 250 jobs; **and**
- ❑ Be used for – or have a marketing plan to attract -- commercial, industrial or mixed use business purposes. For mixed use facilities, the total square footage associated with retail, housing and community space must not exceed 25 percent of the total project square footage.

Funding and Eligibility Guidelines

Program funding and parameters are established annually by National Grid. Grants are available on a continual basis until all funding is expended or until the end of National Grid’s current rate agreement. Funding is released to a grant award recipient only after the recipient has met all

conditions of the program. In all circumstances, funding should be viewed by the applicant as a reimbursement for work completed following grant approval in the form of an award letter.

The grant award recipient should expect to execute a Funding Agreement with National Grid. The Agreement will outline expectations of the grant program and the conditions for the release of funds.

The maximum allowable grant award for the Customer Track is \$250,000 and the maximum allowable grant award for the Community Track is \$500,000. All applications are evaluated on a variety of factors. Some applications may not result in the maximum grant award. If you are applying to more than one program for the same project, you must indicate that clearly on the application.

Under no circumstance will funding be released after the expiration of the Company's current rate agreement or without prior written consent from National Grid.

- Grant amounts will be determined based on the size of the **total** investment made in the project/facility (including energy and non-energy related investments) as follows:

<u>Total Investment</u>	<u>Total Avail Funding not to Exceed:</u>
\$50,000 to \$250,000	\$25,000
\$250,000 to \$1 Million	\$50,000
\$1 Million to \$5 Million	\$100,000
Above \$5 Million	\$250,000
Above \$10 Million*	\$500,000

*Community Track Only

- Program funds may only be used to offset twenty-five percent (25%) of project costs (3:1 funding match required).
- Grant program funds must not exceed applicant's equity or repayable debt contribution to the project
- Priority consideration during the grant award process will be given to projects that commit to using self-generated or purchased renewable natural gas to satisfy some or all of their supply requirements.

How to Apply

To apply for the Future of Gas and Economic Development Program please:

- Complete the program application online; and
- Upload all required documentation as noted at the end of your online application.

If you need assistance in completing the application, please contact Karen Mousaw via email at Karen.Mousaw@nationalgrid.com.